



ALL ACCESS PLAN EXPLAINED



What an “All Access” plan delivers:

- Purchase either 2 years, 4 years or 10 years of access to the entire digital audio music library.
- You get to keep all of the released complimentary music to date.
- You receive 75 or 150 of your most frequently played tracks at the end of the period. Instead of spending a lot of time sampling thousands of QRS tracks, by simply playing what you like, in the end it allows you to keep your most frequently played tracks.
- The player piano hardware technology remains in warranty during the “Access Plan” period.
- Hardware discounts on future technology upgrades and releases.
- Music listed here is as of September 2018.

| Access Plans | 1 Year (Trial Period) | 2 Year (772992) | 4 Year (772994) | 10 Year (771020) |
|---------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------|--------------------|---------------------|
| Access to all currently available qrs content - for duration of current All Access Plan | ✓ | ✓ | ✓ | ✓ |
| Keep all currently available complimentary content plus new complimentary content released during the duration of current Access Plan | ✓ | ✓ | ✓ | ✓ |
| The PNOmation system remains in warranty during the duration of current All Access Plan | ✓ | ✓ | ✓ | ✓ |
| Hardware discounts on upgrades and new products during the duration of the current All Access Plan | | ✓ | ✓ | ✓ |
| Preferred customer tech support | | ✓ | ✓ | ✓ |
| Number of frequently played tracks left after All Access plan ends | 0 | 75 | 150 | 150 |
| Price (2019-2020) | Included | \$1,345.00 | \$2,345.00 | \$5,995.00 |

The Math:

From time to time QRS adds music to the complimentary music library. New customers and “All Access” plan customers receive these files free. At the time of its initial release PNOmation³ had 319 complimentary tracks, they were chosen to give a flavor of the library’s different albums and styles. Purchased separately they would have cost over \$1,000.00.

In 2017 just under 980 more complimentary tracks were added to the library. These tracks included some Sync-Along content, a representation of various international cultural styles plus some bonus popular covers. The value, if tracks were purchased individually, would be close to \$3,000.00. Tracks purchased one at a time range from \$1.20 per track up to \$4.95 per track for the Sync-Along. A total of \$4,000.00 dollars worth of content is given free to new PNOmation customers and those in an “All Access” plan

In 2019 we added the AMPICO Archives over 1,600 complimentary tracks from one of the best content libraries featuring some of the greatest pianists of their time.

Potential upgrade savings: Although there are no guarantees in the latest instance, an upgrade from PNOmation II to PNOmation³ costs \$1,600.00, if you are in an All Access plan it would cost \$850.00, a \$750.00 savings.

Potential Warranty Savings: If a power supply were to go out the current hardware only replacement cost is \$985.00, in the All Access Plan its free.